# FAIRCODE Finding the Right DRG; Finding the Fair Code.

### Predictive Data Analytics

FairCode's predictive software provides a list of those charts which have the highest probability of financial and case mix impact. We are the happy marriage of human intelligence with the algorithms that constitute Artificial Intelligence.

## ${f P}_{ m hysician\,Chart\,Reviews\,-\,DRG\,Validation}$

Unlike our competition, at FairCode, physician chart review means just that. 100% of your selected charts are physician-reviewed. And not just any physician: FairCode physicians undergo extensive training in the principles of inpatient coding, and excel at improving the specificity and accuracy of documentation. The competition has nurse/coder review, with occasional physician input. With us, every chart is reviewed by a FairCode physician, a hospital coder, and, where necessary, the patient's attending physician, before the DRG is changed.

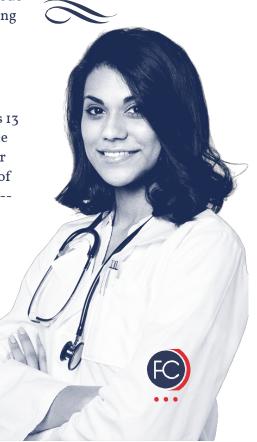
#### Denials Appeals

Let's face it: denials happen. Historically, a FairCode-reviewed chart is 13 times less likely to be denied by the payor. And, when appealed, is twice as likely to have the denial overturned. But whatever the source of your coding or UM denials, FairCode can help. Our dedicated appeals team of physicians has years of experience reasoning with recalcitrant payors -- and winning.

#### Our Advantages

- · Turn-Key Launch
- The Right Charts: Evidence-Based DRG Pull Lists
- The Right People: 100% Physician Review
- Peer to Peer Physician Queries
- More than \$4 in Additional Revenue for Every \$1 Spent on Review
- Scalable
- Protection Against Denials

Fair Code combines the domain expertise of experienced physicians with modern data science and analytics technologies. We bridge the gap between your attending physicians and hospital coders. Physician-conducted medical chart reviews happen in real time, significantly impacting quality and bottom line results. Our physicians and data scientists are a part of your team. Outcomes are measurable and significant. We average a greater than 4:I Gross Return on Investment.



# Why Choose FairCode?

- 100% Physician Reviews: FairCode selects our physicians for temperament as well as intellect. Our doctors are collaborative, cooperative, and respectful of your coders' skills.
- Your Compliance is Improved, as Well as Your Bottom Line. Our positive Return on Investment includes our downcodes. At FairCode, The Truth is Always Right.
- We Don't Just Chase the CC/MCCs: Most audit firms simply chase missed secondary diagnoses. FairCode physicians often change the Principal Diagnosis and find additional procedures.
- Predictive Data Analytics: Based on over a million and a half reviews, our algorithms are backed by real, human intelligence, and statistically significant review volumes.
- Protection Against Denials: Payors deny FairCode reviewed cases < 0.75% of the time. A FairCode reviewed case is twice as likely to win on appeal, and 13 times less likely to be denied.
- **Less Than 24 Hour Turnaround Time**: Reviews are completed quickly; before the claim is dropped. All outcomes are available immediately -- and at no extra charge.
- **Peer to Peer Queries:** Created using a compliant, comprehensive online query library, FairCode queries have a >98% response rate. Our query libraries are grouper specific.
- Extensive Experience Across all Groupers: We have been working with the APR grouper since 2003, and the MS DRG grouper since its inception.
- Daily Review Calls are available between your coders and our physician reviewers means that coder and CDI education is a daily experience.

#### **Increase Your** Compliance: **Increase Your Bottom** Line

Copycat firms and Johnny-Come-Latelies litter the documentation improvement landscape. Don't be fooled. Ask yourself: is your DRG Audit Firm 100% physician staffed? Or do they review with nurses or coders, having a doctor "oversee" the process? Have they been in business for almost two decades? Or only a few vears? How many physician chart audits have they performed? Is it more than a million? What is their experience across all *groupers?* What is their denial rate? What is their cost per chart? What is their average dollar return per



find out.

chart reviewed?

At FairCode, we have all those

answers, and in every instance, provide superior results. Call us and





































