

FINANCIAL ADVOCACY

Reducing Patient Expenses and Improving
Hospital Revenues through proprietary technology



Hospitals write off over \$50 Billion
Per Year in Patient Bad Debt⁹

Out-Of-Pocket Costs are
Too high for Most Americans

SO WHY IS THERE A PROBLEM?

- Qualification criteria and availability of funds are constantly changing
- The application process is difficult to navigate and time-consuming
- Hospitals are understaffed, limiting their ability to search for available funding
- There is a large administrative burden surrounding claim submission and receipt of payment.

QUALIFY HEALTH

Putting All The Pieces Together
Household Income

Household Size
Patient Address
Diagnosis
Insured
Funding Ability



Insurance Type
Medication
Patient Age
Uninsured
Provider Type

IMPLEMENTATION

- No IT resources needed
- No EMR integration needed
- No FTE staff time needed
- Qualify Health manages everything for all of the patients, right down to ensuring you are paid

OUTCOMES

- 70% Reduction in Patient Bad Debt
- Increased revenues
- Patients thrilled they are not being sent to collections – leading to sharp increases in patient satisfaction scores!
- Billing Staff thrilled that they are not chasing patients for payments
- Clinical Staff thrilled because patients can focus on their care and compliance without fear of medical costs